

# Quoting and Selling AIG (Travel Guard)

Travel Guard is a great vacation insurance provider and pays great commissions too. We even use them for our own vacations.

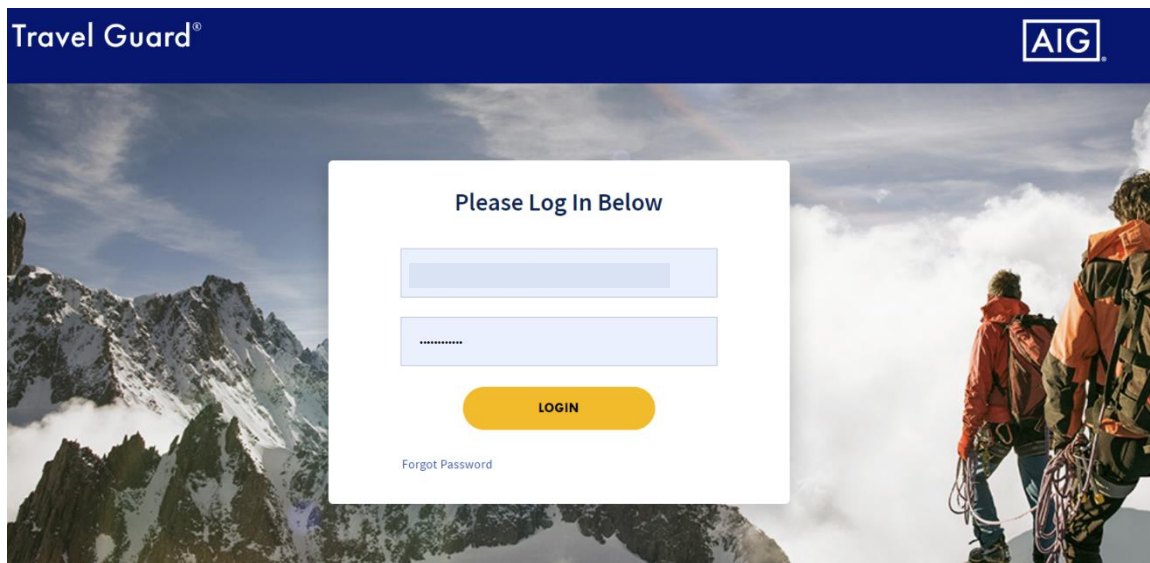
In order to earn commissions and purchase the insurance plans, you must register with a user name and password.

Please call ezTIPS technicians at 866-729-5215 and be sure to refer to Crazy About Vacations agency id number 00040551.

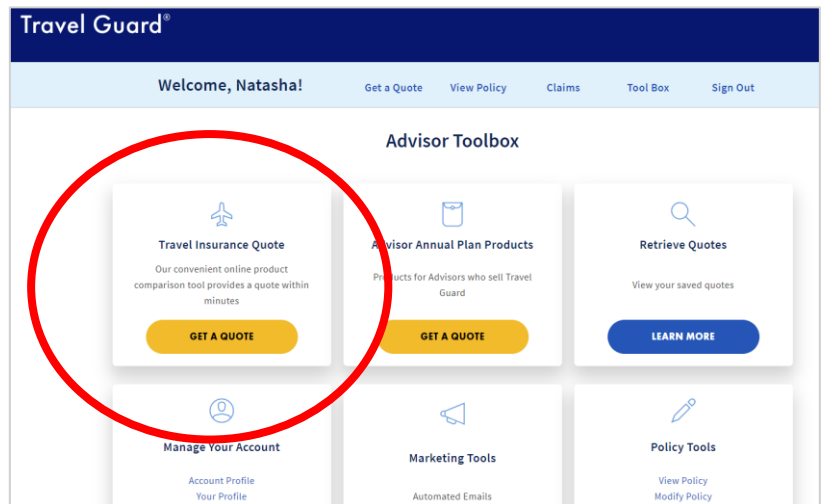
Please view the attached form that you can use to send to your clients when you quote them :)

**#1.** Once set up please go to sign in page at:

[https://advisors.travelguard.com/login?resource=%2Fcontent%2Ftg-agents%2Faig-travel%2Fus%2Fen%2Ftoolbox.html&\\$\\$login\\$\\$=%24%24login%24%24&j\\_reason=unknown&j\\_reason\\_code=unknown](https://advisors.travelguard.com/login?resource=%2Fcontent%2Ftg-agents%2Faig-travel%2Fus%2Fen%2Ftoolbox.html&$$login$$=%24%24login%24%24&j_reason=unknown&j_reason_code=unknown)



#2. Next click “Get A Quote”



#3. Next type in their information.

The cost is the total divided up between all guests including children.

The deposit date is VERY important. If they paid their deposit more than 14 prior to this quote it will remove the waiver for covering preexisting conditions vs if quoted and purchased before the 14 days it would cover preexisting without an added fee.

Always be honest with dates... if a claim is filed AIG will check with supplier!

A screenshot of the 'Quick Quote' form on the Travel Guard website. The page has a light blue header with the 'Welcome, Natasha!' message and navigation links: 'Get a Quote', 'View Policy', 'Claims', 'Tool Box', and 'Sign Out'. The main content area is titled 'Quick Quote' and contains a form with several fields: 'State of Residence' (dropdown), 'Destination Country' (dropdown), 'Trip Departure Date' (calendar), 'Trip Return Date' (calendar), 'Initial Payment Date' (calendar), 'Final Payment Date' (calendar), 'Traveler Trip Cost' (text input), and 'Date of Birth' (calendar). Below the form is a blue button labeled '+ ADD TRAVELER'. At the bottom of the form is a yellow button labeled 'NEXT', which is circled in red.

Always include all travel expenses such as flights if they are flying. If you did not book the flights ask the client for the amount spend on flights so you can add it.

Click “+ ADD TRAVELER” for adding more than one traveler. You must do this for all adults and children coming along. See red circle above.

Once complete click “NEXT”

**Select Product**

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Optional Bundles

>

Preferred
\$238.31 USD

Policy of Insurance

NEXT

Travel with confidence with our Travel Guard Preferred Plan. Personalize your plan by adding bundles from our Enhancement Suite. From adventure sports to pet care coverage, customizing your plan to suit your travel needs has never been easier.

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Optional Bundles

>

Deluxe
\$339.08 USD

Policy of Insurance

NEXT

Our Travel Guard Deluxe Plan offers expanded base coverages, which includes the addition of Travel Inconvenience Benefits. From flight diversion to closed attractions, this comprehensive package is a great traveling partner. Customize your plan by including bundles from our Enhancement Suite and travel with confidence today!

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Optional Bundles

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Essential
\$181.05 USD

Policy of Insurance

NEXT

Not all travel needs are the same. By purchasing our budget-friendly Travel Guard Essential Plan, you are traveling with simple coverages, perfect for business or general travel. Customize your plan by including bundles from our Enhancement Suite.

**#4.** Work up your quote time. Use the form we have provided you via the email about selling AIG. Write down the prices in the correct boxes and then send to your client.

See green boxes to the left.

Insurance is date specific so be sure to use the wording below:

## YOUR VACATION INSURANCE QUOTE

Your insurance quote is attached 😊 Please note that insurance is very date specific. If you wish to add it please let me know as soon as possible and which coverage plan you prefer. If you your insurance to include preexisting conditions it must be purchased not later than 21 days AFTER your initial deposit has been made.

I can use the card on file to purchase it, or if you rather send me new card info that is great too!

Please let me know if you have any questions or concerns. I strongly urge you to read over each coverage to ensure the plan you want offers the coverage you are seeking.

**#5.** Once the agree to purchase you will go through steps 1-4 again and now you will select “NEXT” next to the coverage they selected. See red circle above.

Follow each screen and fill in all of the required information.

On the next screen please select “Send documents to email address(s) and be sure to use your email address. Once you get it please forward to your client and then save to their file so that you can print it and put it in their final folder.

### Policy Documentation Delivery

☒ Send documents to email address(s)

Fulfillment will be sent to following email address(s). Separate multiple email address(s) by comma.

Comma separated multiple emails  
YOUR EMAIL HERE

☐ Send policy documents by USPS

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Payment Info

**#6.** Payment, check box and initials. Enter the payment information, check the box and then your initials agreeing to giving your client all of the information about their coverage. That is it! You are done 😊